



Commercial Salesperson JOB DESCRIPTION

Shift:	Temporary / Full-Time
Location:	Birmingham West Midlands
Contact:	Guy Reynolds(careers@imggroup.co.uk)

This is an exciting opportunity for a long term position within an expanding innovative business. The role is well suited to a candidate that enjoys the option of working out on the road and in the office. The role involves meeting new potential clients and putting a move plan and quote together for their move.

A typical day...

- All on site surveys will be pre-booked by the move co-ordinators
- Visiting clients predominantly in The West Midlands and some Nationwide.
- Working out the volume of a move and determining all requirements from the client. Putting forward the benefits of using IMG Removals.
- Returning to the office to write up Estimates and send out to the client.
- Follow up on previous Estimates already sent.

Wherever there are houses there are people that need moving. Many of our moves are domestic, people moving from the UK to the UK. European and International moves are a growing part of the business so you will be estimating for moves all over the world. We have dedicated European and International move co-ordinators that assist with estimating such moves.

You'll need to manage your time to complete your surveys and Estimates during your day, whilst managing client queries. You will be provided with the relevant training under the supervision of experienced team members, you will shadow them as they train you and teach you with our way of doing things.

Skills and Qualifications:

At IMG Removals, personality is key to becoming a member of the team. You are expected to go the extra mile in everything that you do, the following skills and qualifications are required and we will teach you the rest:

- A friendly, personable manner with great communication skills
- Articulate, well presented, well spoken, must be a great ambassador for the business





- Good time keeping and efficient working methods with the ability to adapt
- A positive and enthusiastic attitude
- Strong literacy and numerical skills, C or above in Maths and English at GCSE level
- Strong computer literacy with experience and a good understanding of Microsoft operating systems
- The ability and willingness to adapt to new technology and move with the times

Experience:

- removals: 2 years (Preferred)

REQUIREMENTS

- Must have a clear DBS background check, and drug screen.
- Previous moving experience preferred.

BENEFITS

- Great pay
- Training, Experience gain
- Sick, and Holiday pay

ABOUT IMG REMOVALS & STORAGE

IMG Removals is a full service moving and Storage company that specialises in





residential, commercial and industrial moving. IMG Removals serves individual customers, as well as Businesses and various government agencies in employee relocations, local, long distance and international moving, logistics, move management, storage and distribution projects. IMG Removals was founded in May of 2006, and has developed it into a diversified moving company in Birmingham. For more information, please visit www.imgremovals.co.uk or call 0121 6280014.

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When you join the IMG

Removals Moving & Logistic team, you become a part of Birmingham's premier moving company. Because we know happy employees make better employees, IMG

Removals provides the opportunity to earn competitive wages and benefits that include 401K plans, medical insurance and great on-site perks.

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